

PROFILE

As a trial lawyer, I help people get justice. First, I care about the people I help. Then, I share with jurors what I am feeling about my client's case, about my work, and about myself. I am bone honest. Opening up to jurors this way helps jurors open up to me. To trust me. Once jurors trust me, they will follow me. And we will win. And that is how I get justice for people. Mindful that good trial lawyers sound like people, not like lawyers. And slick lawyers in fancy suits don't win jury trials. A lawyer who cares about his client, and believes in his case, does.

EDUCATION

- **University of Tennessee Knoxville, Tennessee**
1983
Bachelor of Science in Accounting
- **University of Georgia Athens, Georgia**
1984
Master of Accountancy
- **Emory University Atlanta, Georgia**
1990
Doctor of Law
- **Gerry Spence's Trial Lawyer's College Dubois, Wyoming**
1997

PROFESSIONAL AFFILIATIONS (LEGAL)

- State Bar of Georgia
- Georgia Court of Appeals
- Georgia Supreme Court
- US District Court — Northern, Middle, and Southern Districts of Georgia
- US Court of Appeals — 11th Circuit

PROFESSIONAL AFFILIATIONS (ACCOUNTING)

- Certified Public Accountant (Inactive)

EXPERIENCE

JAMES HUGH POTTS II, LLC

TRIAL LAWYER
1990-PRESENT

- Provide leadership for Plaintiff's law firm helping people.
- Numerous 6 7and 8 figure settlements and verdicts.
- Mentor young lawyers with the State Bar Mentoring Program.
- Selected to attend Gerry Spence's Trial Lawyers College.
- Selected to return and teach along with Gerry Spence at Gerry Spence's Trial Lawyers College.
- Written program materials and spoken at Continuing Legal Education on Trial Techniques and Cross Examination.
- Appeared on Georgia Public Television as a guest speaker on The Laymen's Lawyer.

POWELL GOLDSTEIN FRAZER & MURPHY

CLERK TO T. ELLIOTT GOLDSTEIN
1988

- Researched and helped write a treatise on Georgia Corporation Law published by Prentice Hall.

ARTHUR ANDERSEN & CO

CERTIFIED PUBLIC ACCOUNTANT
1984 - 1987

- Promoted to Senior Tax Consultant after 1 year with the firm.
- Performed strategic tax planning for numerous fortune 50 companies, executives, and individuals.
- Wrote, implemented, and taught tax training materials for world wide use at world headquarters in Chicago, Illinois.